

**Carol Price**  
**“Professionally Speaking”**

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A Different Kind of Speaker  
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<b>Program Title</b>		<b>“Sideways Leadership”</b>	
<b>Hours</b>	3 - 5	<b>Presentation Format:</b>	Microsoft PowerPoint & Video
<b>Course Description</b>		<p>Leadership today is not only found in position or title. Often, it is the person we work next to that displays the skills and attributes that make leadership come alive. Unlock the keys to leading and directing through behaviors that are fair, positive and inspirational. Leaders are made! Be one.</p> <ul style="list-style-type: none"> <li>• Evaluate leadership through influence, not power</li> <li>• Discourage “grape-net” communication within your workgroup</li> <li>• Create stars, rather than trying to become one</li> <li>• Embrace change as a method of growth, not defeat</li> </ul>	
<b>Highlights</b>		<p>Every program, every office and every organization needs someone to lead them in both the easy and tough times. Universally, true leaders allow each person’s skills to be seen and appreciated. Without definite leadership we risk losing good people, programs won’t reach potential and goal attainment is hit and miss. Good leadership skills enhance everything we do.</p>	
<b>Special Points</b>		<p>Participants will:</p> <ul style="list-style-type: none"> <li>• Be able to evaluate leadership through influence not power</li> <li>• Be able to discuss how to develop “stars” rather than expend the energy in trying to become one</li> <li>• Be will be able to identify change as an opportunity to lead, rather than a sign of bad things to come</li> <li>• Recognize the 9 mandatory leadership skills</li> <li>• Define the strategies to master the 9 skills</li> <li>• Assess the traits of effective leadership</li> <li>• Create meeting behavior that ensures a good future</li> <li>• Identify the 3 secret words of grace, power and control</li> </ul>	